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International

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Areas of Experience:  
International  
Finance  
Corporate  
Mergers and Acquisitions  
Franchise and Distribution  
Telecommunications

## Alberto de la Peña

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Mr. de la Peña is an associate with the International Practice Group.

### His experience includes:

- Representing various U.S. and Canadian banks as well as borrowers in different financing and secured transactions in Mexico.
- Assisting multinational manufacturer in the issuance of debt in the amount of \$180,000,000 in connection with Mexican law regulations.
- Representing multinational manufacturer in a merger with a total value over \$165,000,000 regarding Mexican antitrust compliance.
- Representing multinational manufacturer in various railcars leasing agreements in Mexico.
- Representing Mexican manufacturer in various international supply agreements.
- Assisting joint venture company (German Bank and U.S. company) in the administration and management of multi-million portfolios of a Mexican Bank.
- Representing client in an acquisition of a hotel in Acapulco.
- Assisting a hotel company in general corporate work and some joint ventures in Latin America.
- Assisting U.S. brokerage services company to franchise its real estate and brokerage services in Mexico.
- Representing local telephone carrier before the Board of Local Carriers under the Federal Telecommunications Law.
- Assisting paging company in general corporate work, including telecommunications regulatory issues.
- Representing U.S. submarine company in a global transaction to tender fiber optic cable from Japan to Mexico, including regulatory issues and the acquisition of real estate in Tijuana, Mexico.
- Representing various clients in the rendering of value added services in Mexico under the Federal Telecommunications Law.
- Representing client in the oil sector before Pemex in different contracts, including assistance in environmental issues for its various bases.

### Recent Publications

- *"The Free Trade Agreement Between Mexico and the European Union," Texas Transnational Law Quarterly, August 2001*
- *"Legal Framework of the Telecommunications in Mexico; Challenges and Perspectives," Texas Transnational Law Quarterly, 2002*

### Education

Master of Laws in Comparative and Commercial Law, Southern Methodist University  
Dedman School of Law, 2001  
J.D., *high honors*, Escuela Libre de Derecho, Mexico City, 1994

### Admitted to Practice

Mexico and New York ; Not licensed in Texas

### Languages

Spanish, English

### Memberships

Mexican Bar Association  
New York Bar Association